

Veeam Purchasing and Registration Instructions

eFolder BDR for Veeam allows partners to replicate on-site Veeam Backup and Replication backups to eFolder's Cloud. This document is for partners who are new to Veeam and need to:

- Purchase Veeam Backup and Replication from a Veeam distributor.
- Register as a Veeam Cloud & Service Provider (VCSP) to obtain a ProPartner ID.
- (OPTIONAL) Obtain a trial license for Veeam Backup and Replication.

Purchase Veeam Backup and Replication

To replicate to eFolder's cloud, you must obtain a Veeam Backup and Replication license from a Veeam distributor. This can be done by purchasing the Veeam Backup and Replication product or by purchasing the Veeam Availability Suite Product, which includes Veeam Backup and Replication.

Register as a Veeam Cloud Partner (VCSP) to obtain a ProPartner ID

Veeam requires that partners who use the Veeam Backup and Replication Cloud Connect feature register as a Veeam Cloud & Service Provider (VCSP) to obtain a ProPartner ID. The ProPartner ID provides Veeam partners access to the ProPartner Portal and is also used to place an order with Veeam.

To register as a VCSP, complete the following instructions:

1. Go to <https://www.veeam.com/service-providers.html>
2. Click the **SIGN UP NOW** button from the Veeam website.

VEEAM AVAILABILITY™
IT JUST WORKS!™ for the Modern Data Center

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Download | Contact Sales | Call sales: 1(678) 203-8015 | 8am - 8pm ET

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Veeam ProPartner Network > Sign up for the VCSP program

Veeam Cloud & Service Provider (VCSP) Program

Resellers Service Providers ProPartner Portal

VEEAM
CLOUD & SERVICE
PROVIDER
PARTNER PROGRAM

How do you enable your customers' Always-On Business?

In today's connected world, your customers operate 24x7 with little tolerance for downtime or data loss. Now you can enable their Always-On Business™ with award-winning software from Veeam®.

Join the 8,500 VMware vCAN (formerly VSP), Microsoft SPLA and other service providers that are already part of the Veeam Cloud & Service Provider (VCSP) program.

SIGN UP NOW

No cost. No paperwork. No reason to delay!

Read about this program for hosting, cloud and managed service providers

3. Complete all of the required fields on Page 1, *Company details*, of the **Veeam ProPartner ID Request Form**.
 - For the United States, please use "1" in the *Country Code* field before your phone number in the format shown below. For all other countries outside of the United States, please enter your appropriate country code. Required fields are denoted by an asterisk "*"."

Click **Next** when you are finished.

VEEAM
proPartner Your success is our mission [← Back to Veeam.com](#)

Company details | Business details | User application

Company details

Company name *

Website *

General Sales Phone * - -
Country - City - Phone number.

E-mail for inquiries about Veeam products *

Headquarter location

Country *

State \ Province *

City *
Type first letters of the city, and you will see possible matches to select from

Address *

Zip/Postal code *

VAT ID

Type of partnership

Type of partnership desired *

- Consultant
- Distributor
- Service Providers: including Hosting, Managed Service and Cloud Service Providers
- Reseller
- System Integrator
- Technology Alliance for OEMs only

* Required Fields

4. Complete all of the required fields on Page 2. Select **eFolder Inc.** from the *Who is your preferred rental aggregator* drop-down list. Click **Next** when you are finished.

Company details **Business details** User application

Business details

What type of cloud or managed services do you offer? (select all that apply) *

- Infrastructure hosting (including IaaS and PaaS)
- Application hosting (including SaaS)
- Data protection-as-a-service (DPaaS, including BaaS and DRaaS)
- Managed services (MSP)
- Outsourcing
- Other (please describe):

What service provider programs are you currently part of? (select all that apply) *

- VMware vCloud Air Network Program (formerly VSPP)
- Microsoft Service Provider License Agreement (SPLA)
- Cisco Cloud and Managed Service Program (CMSP)
- Other (please specify):

Who is your preferred rental aggregator? *

***** Select *****

Other (please specify):

How many data centers do you have? *

In what countries are your data centers located? *

- Afghanistan
- Albania
- Algeria
- American Samoa
- Andorra
- Angola
- Anguilla
- Antigua And Barbuda
- Argentina
- Armenia
- Aruba
- Australia
- Austria
- Azerbaijan
- Bahamas

Hold the CTRL or SHIFT key to select multiple items.

How many virtual machines (VMs) do you currently use to deliver services to customers? *

How many virtual machines (VMs) do you currently use to deliver services to customers? *

Which hypervisor(s) do you support? (select all that apply) *

- VMware vSphere
- Microsoft Hyper-V
- Other (please describe):

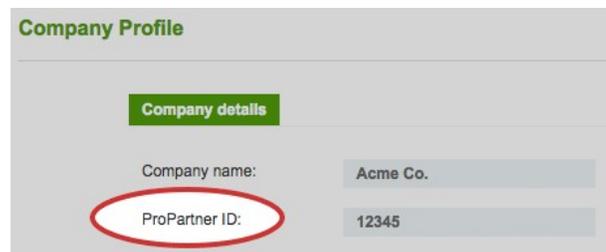
Other comments or questions:

* Required Fields

5. Within one to two business days after submitting the **Veeam ProPartner ID Request Form**, Veeam will contact you to complete your VCSP application and issue you a ProPartner ID.
6. After Veeam has issued your ProPartner ID, log in to the **Veeam ProPartner Portal** and click the *Edit Profile* link in the top right corner of the page:



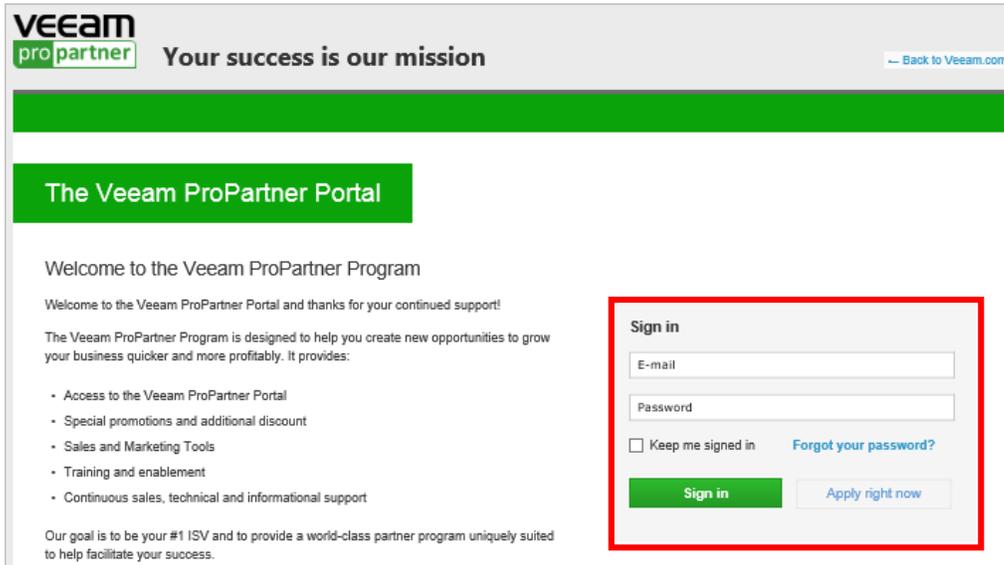
7. Scroll down to the *Edit Profile > Company Profile* section to locate your ProPartner ID:



Obtain a Trial License for Veeam Backup and Replication (OPTIONAL)

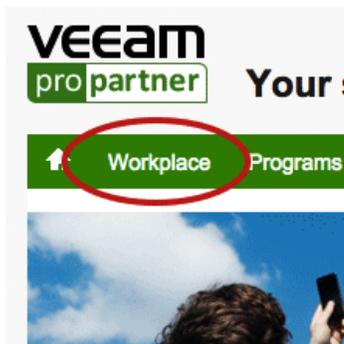
To obtain a trial license, you must first register (free) with Veeam by following the VCSP registration process in the previous section. After you have registered:

1. Log in to the [Veeam Pro Partner Portal](#) using your email and password.

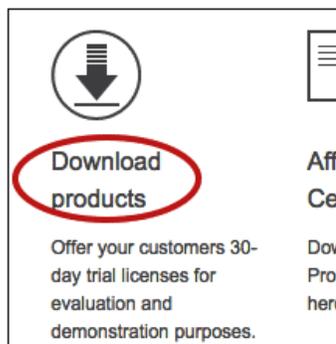


2. Go to *Workplace*>*Download Products*>*Veeam Backup and Replication*:

Log in as a ProPartner,
Go To *Workplace*



Go To *Download Products*



Select Veeam Backup & Replication

2	Veeam Availability Suite
3	Veeam Backup & Replication
4	Veeam ONE
5	Veeam Smart Plug-in (SPI) fo

3. Select the product you would like to trial.

After you select the Veeam Backup and Replication trial or the Cloud Connection trial, Veeam will email you a trial license key to activate your software.

PRODUCT	DOWNLOAD TRIAL KEY	
Veeam Backup & Replication	Trial Key for VMware	Trial Key for Hyper-V
Veeam Cloud Connect	Trial Key for Cloud Connect	

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